# SALE & LEASEBACK

If you have already made an IT investment but want to free up capital, you can sell your company's equipment to us and then lease it back for a monthly fee. We call this solution Sale & LeaseBack.

## LEASING IS GOOD FOR THE ENVIRONMENT

Leasing your technical equipment is a flexible and economical way of accessing the latest technology. Another advantage which has become increasingly apparent of late is the fact that a leasing solution is also good for the environment. When you lease your technical equipment, every component becomes part of an eco-cycle where everything that can be recycled or reused is utilised. Visit teliafinance.com to find out more about this scheme and its benefits.

#### **DAMAGE PROTECTION**

You can add comprehensive insurance to our leasing offer. This provides effective protection against financial setbacks and disruptions to business should your equipment be damaged. We then restore your functionality quickly by repairing or replacing the equipment, with no reduction in value, throughout the entire agreement period.

Sale & LeaseBack allows you to trim back your investments, giving you full control over monthly expenses and budgeting while also ensuring that you are not left with outdated equipment.

### Sale & LeaseBack is very straightforward:

- 1. We buy the company's products at book value or an estimated market value.
- 2. You then lease back the same equipment for a monthly fee which is divided over an appropriate payment term. Often this is equivalent to the time remaining in the estimated service life of the equipment. With this, you also have the option of upgrading or adding to your company's IT equipment with new products and services.
- 3. When your agreement has expired, you are free to choose how to proceed; to extend your lease agreement, return the products for environmentally certified recycling, or buy back the equipment.

#### **HOW TO TAKE THE NEXT STEP**

Would you like to find out more about our offers or place an order? Contact us by phone 0771 88 30 50 or by visiting teliafinance.com.

